

Jackson Municipal Airport Authority's mission is to connect Jackson to the world, and the world to Jackson. If you'd like to see your career take flight and help us deliver on this mission, apply with us today! If you land a position with JMAA, there are abundant benefits you may be eligible for including medical, dental, vision, life and disability insurances, generous time off benefits, a rich retirement program and more! JMAA encourages the development of its team members and has an education reimbursement program too. If you have the skills to successfully fill one of our open positions, we would love to speak with you!

JMAA is currently looking for qualified candidates to fill the role of "Properties Manager"

## What traits do we seek? Successful candidates will...

- Shine at communicating effectively, building relationships, and resolving conflicts while demonstrating high ethical standards.
- Display strong negotiating skills, while being attentive to details and compliance focused.
- Ability to reason and apply numerical concepts while monitoring tenants for compliance with leases, lease administration, risk management and maintaining property management records.
- Bachelor's Degree in business administration, general business, accounting, geographic information system or related field is required.
- Three years of related experience in contracts, leases, and agreements and budget preparation and revenue controls are required.
- Have a valid driver's license and ability to receive authorization to drive in secured areas.

## What Do You Get to Do? You will...

- Property Management
  - Coordinates the monitoring and inspection of JMAA facilities, land ownership of deeds, leases, and contracts for compliance with JMAA and tenant contractual obligations, insurance, and other financial requirements.
  - Serves as the point of contact for tenants and airport users to address the utilization of facilities and provisions of services.
  - o Develops and recommends strategies for business development initiatives.
  - Completes monthly, quarterly, and annual statistical reports, analyzes trends for future economic and business development, and provides recommendations and updates as requested.
  - Assists with the development, implementation, and monitoring of revenue and expense control systems as they relate to JMAA's properties, facilities, and equipment.
  - Manages insurance program elements on behalf of JMAA to ensure that the airport's liability and exposure are limited or minimized by internal policies and or compliance with minimum insurance standards imposed on facility users, professional service providers, contractors, concessionaires, and others conducting business at JMAA's facilities and properties.
  - o Interfaces with tenants and the public regarding inquiries and requests. Where necessary, coordinates the proper responses with other JMAA staff.

#### Concessions

- Coordinates the activities of airport concessionaires and service providers concerning terms of existing agreements with JMAA, proposes modifications and amendments to increase service to patrons and maximizing JMAA revenues.
- Measures and assesses customer and employee satisfaction. Collects and analyzes data on customer demographics, preferences, needs, and buying habits to identify potential markets and factors affecting product demand.
- Forecasts and tracks marketing and sales trends, analyzes collected data, and measures the effectiveness of marketing, advertising, and communication programs and strategies.
- Coordinates regular meetings with concessions representatives to share information and proposals concerning the promotion, distribution, design, and pricing of company products or services.
- Routinely coordinates with JMAA's Disadvantaged Business Enterprise Department to collect and record DBE participation in JMAA concessions agreements, remains familiar with ACDBE and DBE regulations, and follows trends in trade literature related to these programs.

#### Advertising

- Manages overall advertising opportunities at airport facilities; and for advertising JMAA's services to the public.
- At the direction of the Director of Commercial Development, prepares requests for proposals and assists in the negotiations of advertising sales and contracts.
- Oversees and ensures compliance with advertising policies and strategies for the airport both internal and external, by reviewing layouts and advertising copy and editing scripts, audio and videotapes, and other promotional material for adherence.
- Confers with department heads to discuss topics such as contracts, selection of advertising media, or service/events to be advertised.
- Prepare reports on sales figures, marketing methods, and venues.

## LEADERSHIP AND SUPERVISORY

• The position will report to the Director of Commercial Development.

If you are up for this amazing career opportunity where the sky is the limit, send your resume to <a href="mailto:recruiter@jmaa.com">recruiter@jmaa.com</a> and be sure to include "**Properties Manager"** in the subject line. We welcome you to learn more about us at <a href="mailto:jmaa.com">jmaa.com</a>.

This job posting is a summary of the primary duties and responsibilities of the position. It is not intended to be a comprehensive listing of all duties and responsibilities. A detailed job description will be provided during the interview. We're an equal opportunity employer. All applicants will be considered for employment without attention to race, color, religion, sex (including pregnancy, gender identity, and sexual orientation), national origin, age (40 or older), disability, genetic information, and any other protected status.

# EOE, M/F, D/V APPLICANT DATA RECORD

All applicants are considered for the applied position without regard to race, color, religion, sex, national origin, age, marital status, veteran status, disability (if performance ability coincides with job requirements), or any other legally protected status.

Solely to help us comply with government record keeping, reporting and other legal requirements, we ask that you complete this Applicant Data Record. We appreciate your cooperation. The completion of this Data Record is optional. If you choose to volunteer the requested information, please note that all Data Records are kept in a Confidential File and are not a part of your Application for Employment or your personnel file. Periodic Reports are made to the government on the following information.

YOUR COOPERATION IS VOLUNTARY. INCLUSION OR EXCLUSION OF ANY DATA WILL NOT AFFECT ANY EMPLOYMENT DECISION. Last Name First Name MI Check one: Sex: Male Female Check one: **Marital Status** Married Single Check one of the following: White African American American Indian/Alaskan Native Hispanic Asian/Pacific Islander Other Specify: How did you hear about us? Check one of the following: Walk-In **Employment Agency** Friend/Relative College/Tech School Other Newspaper Specify:



## 100 INTERNATIONAL DRIVE, SUITE 300 **JACKSON, MISSISSIPPI 39208**

## **Application for Employment**

(Please Print or Type in Black Ink)

#### WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Applicants are considered for all positions without regard to race, religion, gender, national origin, age, veteran status, the presence of a non-job related physical or mental condition, handicap, or disability, or any other legally protected status. If you require accommodation or assistance in completing this application or in any stage of the employment process, please let us know.

APPLICATION FOR: Properties Manager

ADVERTISEMENT PERIOD: 03/02/2021-03/16/2021

Personal:						
	Last Name		First Name		- <u> </u>	MI
Address _						
	City		State	Zip		
Social Security #						
Home Phone #	( )	Alternate Phor	ne# <u>(</u> )			
	Driver License #	Class	Expiration	_	State	
When will you he	available to begin if selected for the posit	tion?				
Are you available				Yes	No	
•	ed to work in the U.S. on an unrestricted b	pasis?		Yes	No	
•	nip or immigration status will be required ເ			!		
Have you ever been employed with JMAA before?  Yes					No	
If yes, give dates				'		
Have you ever been convicted of a crime other than minor traffic violations?  Yes					No	
If yes, state nature	e of offense, when, where and disposition	n				
(A conviction will	not necessarily disqualify an applicant fro	m employment)				
Do you have any relatives presently employed by the Jackson Municipal Airport Authority?  Yes  If yes, list names and relationship				No		
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• •	the Jackson Municipal Airport Authority i					ure
_	egulated by TSA, and a valid driver's licens	•	•		rivers	

Policy. A comprehensive pre-employment background check includes an education/experience investigation, a medical physical exam, a drug/alcohol screen, a motor vehicle report, and a fingerprint-based criminal history record check.

	High School		College/Technical/Business			Graduate School							
School Name & Location													
Years Completed (circle)	9	10	11	12	1	2	3	4	1	2	3	4	5
Diploma/Degree (Verificat	ion of e	ducation	n require	ed .									
Describe Course of Study:													
Describe Specialized Traini	ng, App	rentices	hips, Ex	tra-Curri	cular Acti	ivities, Fo	reign Lar	nguages:					
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SOCIAL SECURITY #:

## **Employment Experience**

NAME:

Start with your present or last job. If unemployed, start with your immediate past employment. Be specific and complete. Include military service assignments and volunteer activities. Any military service must be documented by providing a DD214 along with this application. Exclude organizational names that indicate race, color, religion, gender, national origin, disabilities, or other protected status. Explain any gaps between employments. Failure to explain any gaps in employment will be justification for your disqualification from the selection process. Use additional sheets if necessary.

Your Job Title	Telephone Number ( )
Company Name	Employed Dates (Indicate Month, Day, and Year)
Address	From: To:
City, State, Zip	
Name of Supervisor	Annual Salary: Start Last
Describe Your Duties:	Reason for Leaving
	May We Contact This Employer? Yes No
	If No, Please Explain
Full-Time Part-Time	

NAME:	SOCIAL SECURITY #:
Your Job Title	Telephone Number ( )
Company Name	Employed Dates (Indicate Month, Day, and Year)
Address	From: To:
City, State, Zip	
Name of Supervisor	Annual Salary: Start Last
Describe Your Duties:	Reason for Leaving
	May Wa Contact This Employer?
	If No, Please Explain
Full-Time Part-Time Your Job Title	Telephone Number _ ( )
Company Name	
Address	
City, State, Zip  Name of Supervisor  Describe Your Duties:	Annual Salary: Start Last
	May We Contact This Employer? Yes No
Full-Time Part-Time	

NAME:	SOCIAL SECURITY #:
Your Job Title	Telephone Number <u>(</u> )
Company Name	Employed Dates (Indicate Month, Day, and Year)
Address	From: To:
City, State, Zip	
Name of Supervisor	Annual Salary: Start Last
Describe Your Duties:	Reason for Leaving
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	If No, Please Explain
Full-Time Part-Time Your Job Title	Telephone Number()
Company Name	Employed Dates (Indicate Month, Day, and Year)
Address	From: To:
City, State, Zip  Name of Supervisor  Describe Your Duties:	Annual Salary:  Start Last Last
	May We Contact This Employer? Yes No
Full-Time Part-Time	If No, Please Explain

NAME:	SOCIAL SECURITY #:					
Additional Skills						
State any additional information you feel may be helpful to us in considering your application.						
Indicate any professional licenses or certif	ficates, license numbers, their expiration o	dates and issuing agency.				
	umber of at least three references who a	re not related to you and are not previous				
employers.  Name	Address	Telephone Number				
Applicant's Statement						
I certify that answers given herein are true	e and complete to the best of my knowled	dge.				
I understand that an investigation of all statements contained in this application for employment will be conducted, to include at a minimum: personal and business references; employment history; education/technical training; and military service. If a conditional offer of employment is extended, I understand that my hiring may be contingent upon successful completion of job-related testing, a medical examination, an alcohol and drug screening, a criminal background investigation, and a motor vehicle report. I agree, upon request, to sign all necessary authorization and consent forms.						
Cianatura of	Annlicant	Data				



# **Jackson Municipal Airport Authority**

Human Resources Department Post Office Box 98109 Jackson, MS 39298-8109 Fax: (601) 664-3514

## **Authorization to Release Employment Information**

Signature of Applicant	Di	ate			
Telephone # (Day)	Telephone # (Eve	ning)			
City	State	Zip Code			
Current Addr	ess				
Full Name	s	ocial Security #			
Please print all information legibly with black ink.					
I hereby release you, as the custodian of such records, from all liabil authorization and request you to release the information requested.	ity for damages of any kind beca	ause of compliance with this			
I hereby authorize the Jackson Municipal Airport Authority to obtain information pertaining to my employment, attendance, performance reports, and disciplinary records from previous or current employers. I hereby authorize release of this information. This release is executed with full knowledge and understanding that the information is for the official use of the Jackson Municipal Airport Authority only as may be necessary in arriving at an employment decision.					