

**Workshop Schedule
2018 Aviation Industry Day**

Time	Westbrook Ballroom (Salon B & C)	Penthouse	Diplomat I	Diplomat II	Salon A	Cabana
7:00 am - 8:30 am	N/A	VIP Breakfast	N/A	N/A	N/A	N/A
7:30 am - 12:00 pm	Registration Westbrook Hallway	N/A	N/A	N/A	N/A	N/A
7:30 am - 8:30 am	Continental Breakfast Salon A	N/A	N/A	N/A	N/A	N/A
8:30 am - 9:30 am	Opening Session and “FAA Matchmaker” Justin Talbot-Stern, President, B2Gnow,	N/A	N/A	N/A	N/A	N/A
9:40 am- 10:30 am	N/A	N/A	“Let’s Talk Business: Procurement Opportunities with the Car Rental Companies” Lee Lewis, Jr. Global Supplier Diversity Manager, Supply Chain Management Enterprise Holdings	“How to Fulfill Bonding and Insurance Requirements” Maurice E. Evans, Risk Advisor SouthGroup Insurance and Financial Services	“Contractor’s and Consultant’s Roundtable: Good Faith Efforts...Are They Good Enough?” Gennie Jones, President, Minority Contractors Association of MS, Inc. Barry Artz, Project Manager, Gregory Construction	“Speak Up, Speak Out, Speak Often: Mastering Your Presentation Skills” Pam Confer, Founder, Speak BIG!

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			Susan Pettit, Senior Procurement Specialist Avis/Budget Group		Jeanne Simmons Owner, Simmons Erosion Control Leigh G. Jaunsen, AIA, LEED AP BD+C Managing Partner, Dale Partners	
10:40 am - 11:30 am	N/A	N/A	“Navigating the DBE Certification Process” Sharon Carter, DBE Program Manager, Jackson Municipal Airport Authority	“Workplace Safety- Safety Does not Cost...It Pays!” Kenny McKine, Region Safety Manager, Johnson Controls	“The Power of Strategic Alliances and Teaming Relationships!” Anthony (Tony) Thompson, Chairman and CEO, Kwame Building Group	“Using Social Media to Grow Your Business” L. Sherie Dean, Marketing & Communications Project Support, Jackson Municipal Airport Authority
11:40 am - 12:20 pm	N/A	N/A	“Recruiting and Training Tomorrow’s Workforce” Mike E. Barkett, President,	“Estimating and Project Management” Elliott Marsh,	“Let’s Talk Business” Doing Business with the State’s Airports: Procurements and Service Contracting Robin Byrd,	“Being Credit Smart” Aletha Washington, Director, Small Business Development Center,

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			MS Construction Education Foundation	Director of Construction Services & Chief Estimator, JCMCS	Procurement Manager, Jackson Municipal Airport Authority Mike Hainsey, A.A.E. Executive Director, Golden Triangle Regional Airport Don Shepley, Director of Planning and Business Development, Gulfport-Biloxi International Airport	Jackson State University
12:30 pm – 2:00 pm	Luncheon/ Let’s Talk Business with the State’s Airports: Design and Construction Opportunities	<div>Don Shepley, Gulfport-Biloxi</div> <div>Darion Warren, JMAA</div> <div>Mike Hainsey, A.A.E. Golden Triangle</div>				