

Doing Business with the Jackson Municipal Airport Authority/2016 Architectural, Engineering and Construction Industry Day II

MARCH 15, 2016

Welcome to the Aviation Industry!!



Welcome to JMAA!



Purchasing

at JMAA

Types of Procurements

- Quotes
- Sealed Bids
- Sealed Proposals
- Request for Qualifications

Quotes

- Purchase of commodities and equipment \$50,000.00 or below.
- Services, repairs, and construction \$50,000.00 or below.
- Letter of Solicitation.

Quotes Continued

- Lowest and best offer.
- All questions are addressed through Procurement.

Sealed Bids

- Commodities/equipment over \$50,000.00.
- Construction over \$50,000.00.
- Local papers twice, one week apart.
- Mississippi Contract Procurement Center's website.
- DBE outreach

Sealed Bids Continued

- Bid Sheet included for submission.
- Lowest and best offer.
- All questions are addressed through Procurement.

Sealed Proposals

- Professional Services.
- Local papers twice, one week apart.
- Advertised in airport association and other publications.
- DBE Outreach

Sealed Proposals Continued

- Selection based on criteria set in the Request for Proposals.
- Fees not determining factor, but is scored. The higher the price, the lower the points awarded.
- All questions are addressed through Procurement.

Statements of Qualifications

- Professional Services for Architectural/Engineering services.
- Local papers twice, one week apart.
- Airport association and other publications.
- DBE Outreach

Statements of Qualifications Continued



- Selection based on criteria set in the Request for Proposals.
- Fees are not included, but negotiated after selection.
- All questions are addressed through Procurement.

Critical Documents

- Conflict of Interest Statement
- City of Jackson Business Privilege License
- Certificates of Insurance
- All other documents requested in solicitation

Summary

- JMAA is obligated to follow laws and policies.
- All inquiries flow through Procurement for fairness.
- All documents requested for a reason and expected to be enclosed for consideration.

Questions?

Karen Hatten, CPPPO, CPM

601-969-5631 x 210

khatten@jmaa.com

Chad Parker, CPM

601-939-5631 x 516

cparker@jmaa.com

JMAA VENDOR REGISTRATION

Go to <https://jmaa.dbesystem.com> Click 'Become a Registered Vendor'

[ABOUT JMAA](#)[JAN](#)[HKS](#)[RESOURCES](#)[NEWS & EVENTS](#)[CONTACT US](#)[MS IMAGES](#)

Certification and Compliance Reporting System

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System Access Login

Username: Password: ☐ Remember username

Jackson Municipal Airport Authority is pleased to welcome you to our Certification and Compliance Reporting System (CCRS).

Our web-based software system replaces cumbersome paper processes with streamlined online processes to help facilitate contract compliance reporting for companies doing business with JMAA.

Our system is accessible to JMAA Departments, Consultants, Contractors, and the General Public. The following key features are available, depending upon levels of access:

- Enhanced online DBE Certification, with key-word search capabilities and directory download.
- Communication with contractors via email, regarding subcontractor utilization.
- Online and automated tracking of goal attainment.
- Online verification of subcontractor payments and revenues.
- Flexible reporting capabilities.

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If you are unsure if you have an account, click 'Lookup Account'



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Jackson Municipal Airport Authority Vendor Registration

Thank you for your interest in doing business with Jackson Municipal Airport Authority (JMAA)!

The first step to doing business with JMAA starts with Registering in our system. Using our new Certification and Compliance Reporting System (CCRS), the Registration process takes only a couple of minutes.

If your entity is interested in DBE/ACDBE Certification, please click **Apply for Certification** to start the certification process.

Should you have any questions or require additional information, feel free to contact JMAA's DBE Program Office at (601) 939-5631 ext. 216 or ext. 361 or send an email to dbb.info@jmaa.com. Thank you for your cooperation

To continue, please select one option below.

Option 1

Create a New Vendor Account

Your firm is not currently registered.

» **Create Account**

Option 2

Renew or Update Registration

Your firm is currently registered and you know your username and password to access this system.

» **Login**

Your firm is currently registered but you do not know your username or password to access the system.

» **Lookup Account**



After creating an account, you will be directed to complete the Vendor Registration. If you login to an existing account, click "Submit Vendor Registration" to the right of the "Dashboard". For technical assistance while completing your registration, please use our **online support form**.

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Account Lookup

Search the system's user directory to find your account. You can then send yourself a username/password reminder by email and/or fax. Enter search parameters below and click the **Search** button. **Search results** are displayed below.

If you do not see your business listed in the search results, or the contact information is incorrect, please email **Customer Support**. Include your business' and personal contact information for account verification. We may need to request additional information for security purposes.



Search by Business Name or DBA

Business Name/DBA

x

Tip: Try just a few letters of the firm's name.

Search by Tax Identification Number

Tax ID Number

Tip: Must be 9 numbers; do not enter spaces or dashes.

Search by Contact Person

Contact Person

First Name:

Tip: Use the first letter.

Last Name:

Tip: Try just the first few letters.

Search by Contact Information

Email

Tip: Try just part of the email address.

Phone Number

Fax Number

Search by Address

Address

City

U.S. States/Provinces

Canadian Provinces

State

or

Search

Search the database for your account by Business Name

If your firm appears in the search results, you can request a 'Username/Password Reminder' for an existing user account or you can add a user account by clicking 'Request New User'

Search Results	
Business	Contact Person
Sub Flooring, LLC	[Request New User]
» Oliver DeDog	[Username/Password Reminder]
E: missing	[Change Info]
P: 602-325-9766 F: 602-325-9766	
A: 123 main, Suite 120, Chicago, IL	
» Marie Johnson	[Username/Password Reminder]
E: ms_smg@ gmail.com	[Change Info]
P: 602-858-4158	
A: 123 main, Suite 120, Chicago, IL	
» Veronica Lopez	[Username/Password Reminder]
E: sub@ b2gnow.com	[Change Info]
P: 602-325-9277 Ext. 250 F: 602-325-9277	
A: 123 Bagby Street, Houston, TX	

If your firm did not appear in the Account Lookup search results, go to the previous page and click 'Create Account' and follow the instructions



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Once you know your Username and Password, Click ‘Login’

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This application is for firms that wish to be recognized as a Vendor with Jackson Municipal Airport Authority and listed in JMAA's Vendor Registration Directory.

In order to submit your Vendor Application, please note fields marked with a red asterisk are required and must be answered. You must also attach in electronic format the required supporting documents listed below.

Note: Failure to provide the required information and documentation will result in a process delay and/or rejection of your registration.

* required entry

Vendor Registration	
Name	JMAA Vendor Registration
Description	Vendor Registration to do business with JMAA

Vendor Information	
Primary Contact *	Esh Test
Company Email *	nrb@b2gnow.com
Tax ID Number *	000000889 (Federal Tax ID)
Company Type *	Corporation

Business Information	
Nature of Business *	<p>Check all that apply:</p> <p><input type="checkbox"/> Construction</p> <p><input type="checkbox"/> Professional Services</p> <p><input type="checkbox"/> Supplies/Products/Commodities</p> <p><input type="checkbox"/> Architect/Engineer</p> <p><input type="checkbox"/> Other</p> <p></p>
What year was your firm incorporated/founded *	<p>Enter year in YYYY format only:</p> <p></p>
Firm's average gross receipts *	<p>Sum your receipts over the last three years and divide by three. If your firm has not been in business three years, add the receipts for the years in business and divide by the number of years.</p> <p><input type="radio"/> Less than \$500,000</p> <p><input type="radio"/> \$500,000 - \$1 million</p> <p><input type="radio"/> \$1 million - \$2 million</p> <p><input type="radio"/> \$2 million - \$5 million</p> <p><input type="radio"/> \$5 million - \$10 million</p> <p><input type="radio"/> \$10 million - \$22.41 million</p> <p><input type="radio"/> More than \$22.41 million</p>

You will be redirected to the Vendor Registration Form



Complete all required fields, upload appropriate documents and Submit the Application

Your application will be reviewed and upon approval your firm will be added to the JMAA Vendor Registry



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Contact Information

Mr. Jack Thomas

Director, DBE & Community Development

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Fax: 601.664.3597

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Ms. Sharon Carter

DBE Program Manager

Phone: 601.939.5631 x 216

Fax: 601.664.3597

scarter@jmaa.com

Maintenance and Repair

JMAA Maintenance & Repair



Maintenance & Repair Small Construction Contracts

- Painting and Restriping Projects
- Pavement Repair and Maintenance
- Tree Trimming & Removal
- Glass and Mirror Repair and Replacement
- Auto & Heavy Equipment Repair
- Masonry Repair

JMAA Maintenance & Repair



Maintenance & Repair Small Construction Contracts

- Carpet and Tile installation
- Overhead Door Repair
- Fencing and Automated Gate Repair
- Water Well Repair
- Infrastructure Repair Such as Sanitary Sewer Systems, Water Mains, and Electrical Distributions Systems

JMAA Maintenance & Repair



Service Contracts

- On Call Roof Repair
- Landscaping
- Pest Control
- Interior Plant Service
- Chiller Preventive Maintenance
- Stand By Generator Service
-

JMAA Maintenance & Repair



Service Contracts

- Elevator & Escalator Maintenance Contracts
- Back Flow Preventer Inspections
- Thermal Imaging of Roofing Systems
- Uniform Rental
- Water Tower Service

JMAA Maintenance & Repair



Vendor Purchases

- Hardware Supplies, etc...
- Landscaping Supplies
- Auto Parts
- Lighting & Electrical Supplies
- Custodial Supplies

JMAA Maintenance & Repair



Vendor Purchases

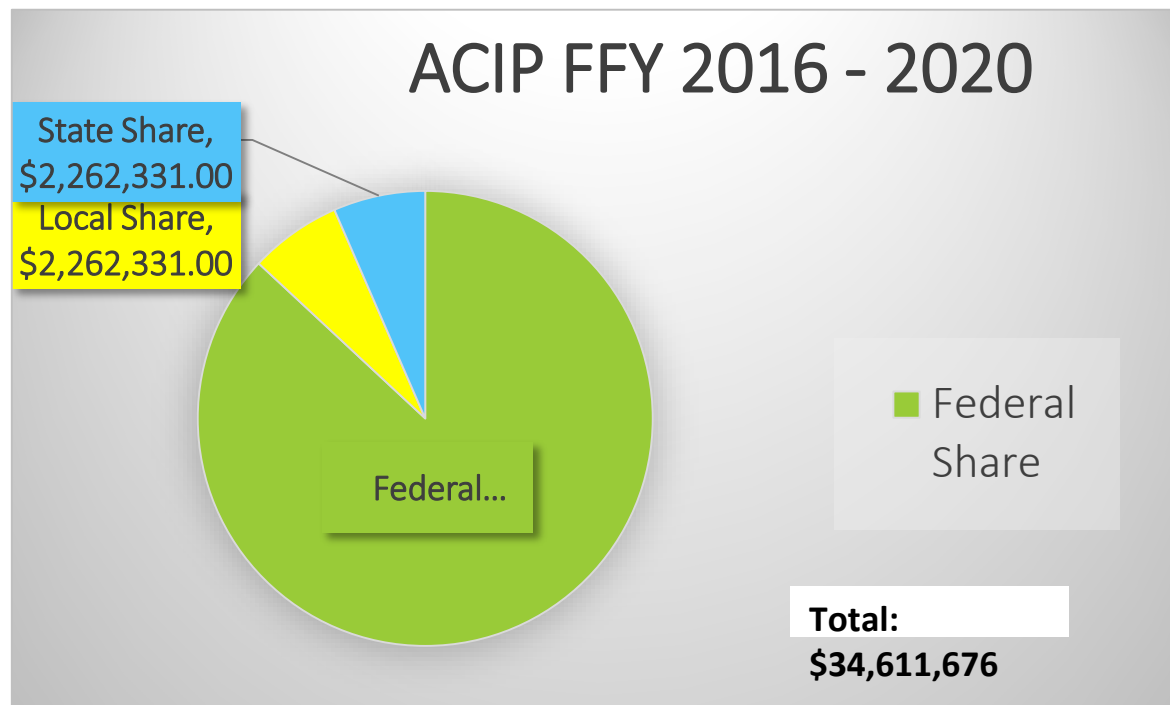
- Building Materials
- Signage
- Painting Supplies
- Tool & Equipment Rental
- Plumbing Supplies

JMAA Capital Programming

Agenda

- Budget
- Airport Capital Improvement Plan & Capital Improvement Plan
- Projects Completed
 - Projects On-Going
 - Solicitation Process
 - Upcoming Projects

JAN Airport Capital Improvement Plan (ACIP) FFY 2016 - 2020



JAN Aerial





JAN Airport Capital Improvement Plan (ACIP)

FFY 2016 - 2020

2016

Project Title	Estimated Cost
Access Control Security Project	\$ 3,690,000
Design & Construction Runway 16R/34L	\$16,969,491
Stormwater Improvements	\$ 71,270
Wildlife Management Plan	\$ 80,000

2017

Project Title	Estimated Cost
Design & Construction of Ramp (Taxiways Bravo 3, Bravo 4, & East Ramp)	\$3,194,445
Design & Construction of Upper Roadway	\$1,116,374
Sustainability	\$ 120,000
Zero Emissions Grants	\$ 80,000



JAN Airport Capital Improvement Plan (ACIP)

FFY 2016 - 2020

2018

Project Title	Estimated Cost
Safety Management System	\$ 150,000
Design & Construction of Service Road, Phase 1	\$2,087,800
Design & Construction of Security Fence, Phase 1	\$1,000,000
Security Exit Lane Control Doors	\$ 700,000

2019

Project Title	Estimated Cost
Design & Construction of Service Road, Phase 2	\$3,214,415
Design & Construction of Security Fence, Phase 2	\$1,425,000



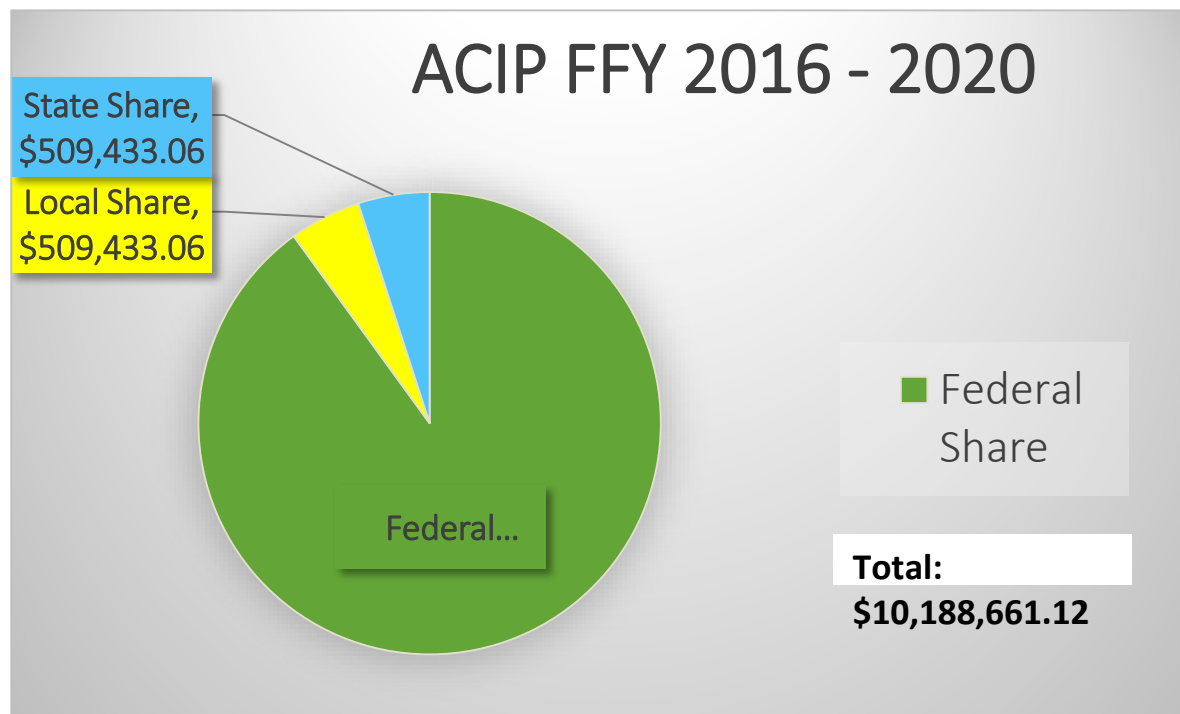
JAN Airport Capital Improvement Plan (ACIP)

FFY 2016 - 2020

2020

Project Title	Estimated Cost
Design & Construction of Service Road, Phase 3	\$3,894,151
Design & Construction of Security Fence, Phase 3	\$ 500,000

HKS Airport Capital Improvement Plan (ACIP) FFY 2016 - 2020



HKS Aerial





HKS Airport Capital Improvement Plan (ACIP)

FFY 2016 - 2020

2016

Project Title	Estimated Cost
Design & Construction of Ramp, Phase 1 (South Ramp)	\$ 500,000

2017

Project Title	Estimate Cost
Rehabilitation of Taxiway Lighting	\$ 544,000
Construction of Runway 16/34	\$7,110,661
Rehabilitation of Runway Lighting 16/34	\$ 384,000



HKS Airport Capital Improvement Plan (ACIP)

FFY 2016 - 2020

2018

Project Title	Estimated Cost
Design & Construction of Ramp, Phase 2 (West Ramp)	\$ 500,000
Pavement Maintenance Management Program	\$ 150,000

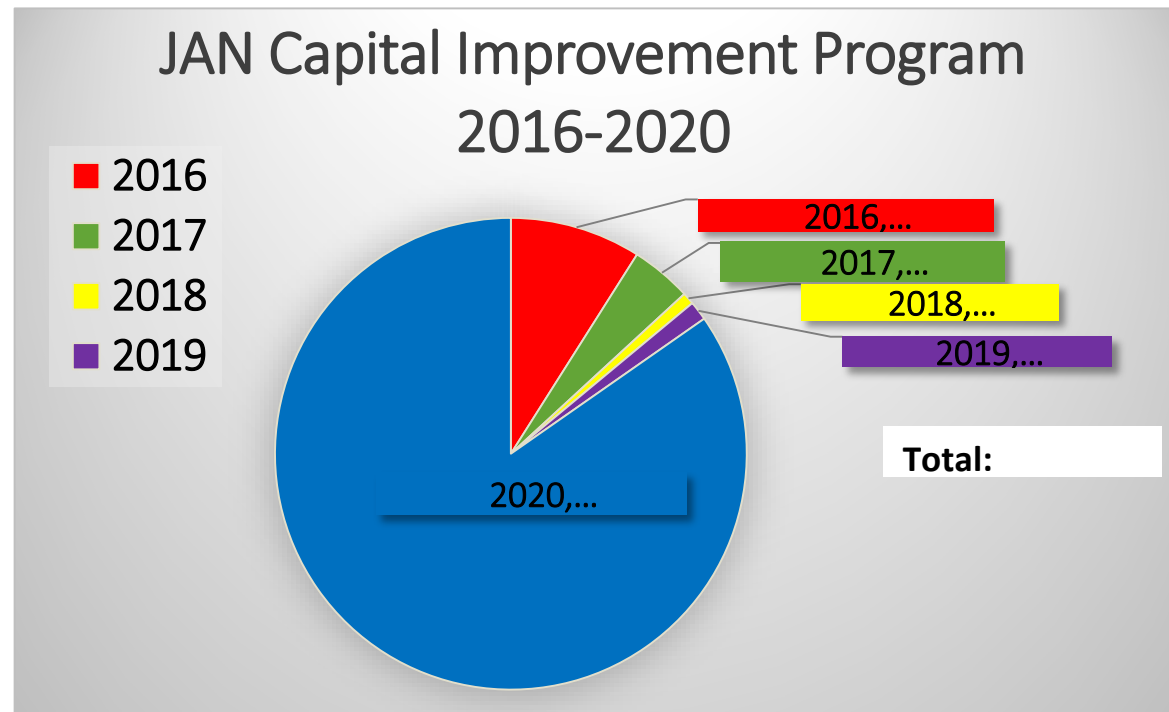
2019

Project Title	Estimated Cost
Design & Construction of Ramp, Phase 3 (West Ramp)	\$ 500,000

2020

Project Title	Estimated Cost
Design & Construction of Ramp, Phase 3 (West Ramp)	\$ 500,000

JAN Capital Improvement Program (CIP) FFY 2016 - 2020





JAN Capital Improvement Program (CIP)

FFY 2016 - 2020

2016

Project Title	Estimated Cost
Pavement Assessment Runway 16R/34L, Taxiway "A"	\$ 13,000,000.00
Revenue Control Equipment & Software	\$ 676,720.00
Rental Car Quick Turn Around Facility	\$ 8,000,000.00
Concession Assessment & Checkpoint Consolidation	\$ 77,244.00
Assessment and Renovation 5th Floor Terminal Bldg.	\$ 1,030,000.00
Road Signage	\$ 495,193.00
Airfield Access Control Security Project	\$ 12,000,000.00
LED Pole Lighting	\$ 533,289.00
Video Conference of JMAA	\$ 30,000.00
JMAA.com & I FLY Jackson.com Web Design & Install	\$ 100,000.00
Information Technology Server Replacement	\$ 100,000.00
Roof Fall Protection System	\$ 300,000.00
Upper Terminal Roadway Replacement	\$ 1,000,000.00



JAN Capital Improvement Plan (CIP) FFY 2016 - 2020

2017

Project Title	Estimated Cost
Pavement Rehabilitation Taxiway "B" & "C"	\$ 4,000,000.00
Concession Assessment & Checkpoint Consolidation	\$ 12,000,000.00
Loop Hearing Assistance System	\$ 325,500.00
Repaving International Drive	\$ 1,000,000.00

2018

	Estimated Cost
Passenger Boarding Bridges 2 & 16	\$ 600,000.00
Replacement of Baggage Belts 2&3	\$ 500,000.00
Environmental Assessment for Runway 16L/34R Extension	\$ 300,000.00
Install of Alternative Energy-Solar Panels	\$ 2,000,000.00



JAN Capital Improvement Program (CIP) FFY 2016 - 2020

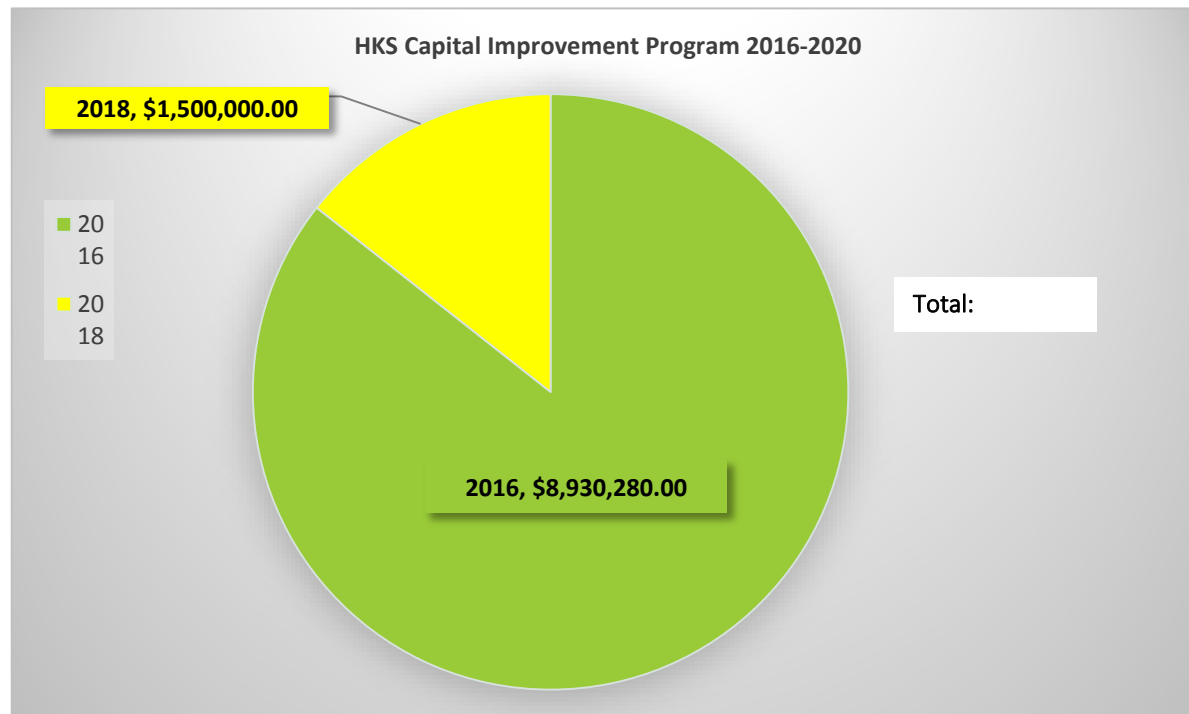
2019

Project Title	Estimated Cost
De-Icing Pad Main Ramp	\$ 500,000.00
Rehabilitation of Primary Utilities Services	\$ 5,000,000.00

2020

Project Title	Estimated Cost
Rehabilitation of Energy Management System	\$ 2,000,000.00
New Terminal Building	\$ 350,000,000.00

HKS Capital Improvement Program (CIP) FFY 2016 - 2020





HKS Capital Improvement Program (CIP) FFY 2016 - 2020

2016

Project Title	Estimated Cost
HKS Pavement assessment Runway 16/34	\$ 5,930,280.00
Runway 11-29 Rehabilitation	\$ 2,600,000.00
HKS Airport Sign	\$ 100,000.00
South Ramp and Taxiway D/E Repairs	\$ 300,000.00

2018

Project Title	Estimated Cost
HKS Administrative Building	\$ 1,500,000.00

Current Projects

- JAN Stormwater Improvements
- JAN Design & Environmental Assessment
5th Floor Renovation
- JAN Access Control System
- JAN QTA
- JAN Wayfinding Signage
- JAN Masterplan



JMAA Access Control/Video Surveillance Systems Upgrade Project

Access Control System Phase 2



Scope of Work

Additional Doors To Honeywell System

Wireless Locks To Office Doors

Wi-fi System For Wireless Locks

Newly Installed Panels Transitioned To IP Network

Replace Existing Door Hardware, Strikes, Switches, Etc.

Add One New Workstation In AOC

Construction Estimate: \$1,400,000

Construction Start: 2016

CCTV/VMS



Scope of Work

Replacement Of Entire System

- Video Recording Servers
- Video Management System (Software)
- IP Cameras – Resolution As Defined By The Location
- Video Storage
- Horizontal Cabling
- Workstations

Integration With New Honeywell ACS

Construction Estimate: \$2,200,000

Construction Start: 2016



Network System

Scope of Work

Core Switches –Redundant Configuration

Edge Switches –

- TR Installations
- Hardened Field Locations

Free Space Optics Links For Redundant Connectivity

Utilizing Newly Installed Fiber And Pathways

Network Migration

VLAN Architecture

Construction Estimate: \$1,800,000

Construction Start: 2016

AOC/CMC Upgrade



Scope of Work

2 Fully Redundant Work Stations

New Workstation Consoles

Large Format Displays

Relocation Of Existing AOC Systems Into The New Facility

ACS/CCTV Integration

Integration of Voice Systems

Construction Estimate: \$250,000

Construction Start: 2016

EDACS Radio System Replacement



Scope of Work

New radio controllers

New Console for operators

Integration with MSWIN

Construction Estimate: \$500,000

Construction Start: 2016

Intercom System – Unified Communications System



Scope of Work

4 current systems.

- ▶ Vehicle Gate Intercom Console
- ▶ Door Intercom Console
- ▶ Restroom Intercom Console
- ▶ VIP Gate Phone

All Being Replaced By One New VoIP System

Construction Estimate: \$770,000

Construction Start: 2016



Door Replacement

Scope of Work

Physical replacement of doors

Includes Frames and Locking Hardware

Construction Estimate: \$450,000

Construction Start: 2016



Fire Alarm System

Scope of Work

New workstation with graphic user interface

Update the existing Simplex System to support

- New Work Station,
- Additional Features
- GUI Map
- Current Technology Fire Alarm System Devices

Construction Estimate: \$240,000

Construction Start: 2016

Solicitation Process

- Publication of RFQ(P)
- Pre-Submittal Conference
- Receipt of Statements of Qualifications/Proposals
- Selection Committee Review & Recommendations
- Presentation to Board for Award

Upcoming Opportunities

- RFQ for Professional Services
- Construction 5th Floor Renovation & Remediation
- Runway 16R/34L & Taxiway Alpha Rehabilitation
- HKS Pavement Assessment Runway 16/34
- Runway 11-29 Rehabilitation
- South Ramp and Taxiway Delta/Echo Repairs



Contact Information

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Jerriot Smash

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jtillman@jmaa.com

Phone: 601.939.5631, Ext. 470

Ext. 462

Joyce Tillman

Facilities Engineer

Email:

Phone: 601.939.5631,

DBE Participation

What is a DBE?

Disadvantaged Business Enterprise

- An independent for profit small business which is at least **51% owned** by one or more individuals who are both **socially and economically disadvantaged** or, in the case of a corporation, in which 51% of the stock is owned by one or more such individuals; and whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.
- Which meets the size standards of 13 CFR Part 121.2 and other relevant regulations.

Overview of the DBE Program

Program Purpose

- Encourage and Facilitate
- Maximum opportunity to participate

Overview of the DBE Program

Who Must Have a DBE Program?

- All FHWA primary recipients receiving funds authorized by a statute to which 49 CFR Part 26 applies;
- FTA recipients receiving planning, capital and/or operating assistance who will award prime contracts (excluding transit vehicle purchases) the cumulative total value of which exceeds \$250,000 in FTA funds in a Federal fiscal year;
- FAA recipients receiving grants for airport planning or development who will award prime contracts the cumulative total value of which exceeds \$250,000 in FAA funds in a Federal fiscal year;

Overview of the DBE Program

Program Objectives:

- Non-discrimination in the awarding of contracts
- To Create a level playing field
- To ensure the program is narrowly tailored;
- To ensure that only eligible firms participate
- To help remove barriers
- To promote DBEs in all types of contracts and procurement activities
- To provide appropriate flexibility to recipients in establishing and providing opportunities for DBEs

Why Do We Set Goals?



I BROUGHT YOU TO THE
OFFICE TODAY, HONEY,
TO SHOW YOU WHAT YOU
COULD LOOK FORWARD TO...

... IF YOU WERE
A MAN.

ROTH

©1993 PITTSBURGH POST-GAZETTE

Good Faith Efforts

Timely soliciting certified firms with capability to perform the work

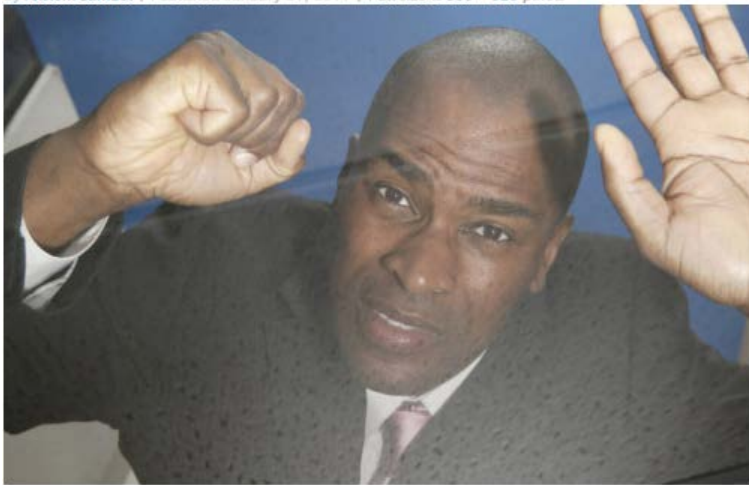
Breaking down the work into economically feasible units

Negotiating in good faith with certified firms

Assist with bonding, lines of credit, insurance

Assist with equipment, supplies, materials, etc.

Good Faith Effort?



How Can You Help?

Vendor Registration (<http://jmaa.dbesystem.com>)

DBE Certification (<http://jmaa.dbesystem.com>)

Prepare to become a serious player in the market

Consider joint ventures and mentor-protégé relationships

Prime contractors take program seriously

Give JMAA 3 Ps on our project

We Want To Work With You...

Bring Your “A” Game

Fair Shot at a Fair Shake

#Performance Matters

#Results Matter

Questions

